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Vanco, Inc. Announces Distribution Partnership with ITT Goulds Pumps

Vanco, a Cogent company, announces its partnership with ITT Goulds Pumps, making Vanco the official distribution partner for ITT Goulds Pumps in Oklahoma. This announcement is the conclusion of Goulds Pumps' search for a partner who consistently demonstrates the ability to serve their customers and maintain a high level of service for which Goulds Pumps is known.

Vanco represents industrial pump and process equipment manufacturers in the fluid handling and wastewater treatment industry. Along with six best-in-class partner Cogent companies, Vanco features extensive capabilities for municipal, commercial and industrial customers, delivering the personalized service customers demand and expect today.

"There are nearly 200 employees across eight states who work for Cogent companies, including Vanco. We partner across our sister companies, relying on our shared commitment to solving our customers' challenges through collaboration and hard work. It's how we've gained our reputation in the industry, and what makes Vanco a natural sales and service partner for Goulds Pumps, a leading manufacturer," says Phil Spencer, Vanco's General Manager.

Goulds Pumps is a leading brand in the global pump industry, providing a wide range of flow control solutions for a wide range of industries. Both Vanco and Goulds Pumps share a commitment to solve challenges and provide customers with quick and cost-effective solutions under the most harsh or stressful conditions.

"Our customers in Oklahoma and across the U.S. hold Goulds Pumps to the highest standards. With Vanco, we have a distribution partner that will help build an even stronger sales channel for our customers in Oklahoma," said David Steblein, Goulds Pumps' VP and General Manager for Sales for the Americas.

Vanco, Inc. is a solution-oriented company founded in 1951 to provide successful engineered solutions to their customers with best-in-class mechanical process equipment. These customers are in diversified industries including API, oil and gas processing, power, food processing and aerospace. The extensive experience of Vanco's personnel has resulted in many repeat opportunities from satisfied customers. They look forward to working with their customers in providing high-quality, low-maintenance and cost-effective solutions. For more information, visit vanco-inc.com.

ITT Goulds Pumps is among the most widely recognized and respected brands in the global pump industry, serving customers in the oil and gas, mining, power generation, chemical, pulp and paper, and general industrial markets. As the only manufacturer to make digital monitoring standard on every process pump, ITT Goulds Pumps continues to lead the industry in both mechanical pump design and the adoption of smart technologies. For more information, visit gouldspumps.com.